

#### NAVIGATING VOLATILITY

# Disruptions and Opportunities in the Dry Bulk Market.

8:00AM Registration & Light Breakfast

9:00AM	Introductions	ICS Canada Chair   Hugo Brent
9:05AM	Introductions Wo	rld Wide Shipping   Ian Smortchevsky
9:15AM	Keynote Speaker	BIMCO   David Loosley
9:35AM	Dry Bulk Market – Waves and Swells	Pacific Basin   Morten Ingebrigtsen
9:55AM	The Changing Landscape of Bunkers in Vancouver	Marine Petrobulk   Tony Brewster
10:15AM	Q&A - Discussion Panel	
10:30AM	Coffee Break	
10:45AM	Grain Update	GrainsConnect   Martin Swinyard
11:05AM	Port of Vancouver Developments	VFPA   Sean Baxter
11:25AM	Q&A - Discussion Panel	
11:45AM	2025 Global Mining Outlook	Newmont Corporation   Corinne Smit
12:05PM	What is Soda Ash and Where Do We Think the Market is Going?	Sisecam   Tim Wellman
12:25PM	Q&A - Discussion Panel	
12:45PM	Lunch	
1:45PM	Introduction to Afternoon Session	BC COS   Bonnie Gee
1:50PM	Decarbonisation: Separating Myths from Realities	Swire Bulk   Susana Germino
2:10PM	Focusing on Our Clients' Decarbonisation Needs	Norden   William Boatwright Norden   Cathrine Schmidt
2:30PM	Q&A - Discussion Panel	
2:50PM	Coffee Break	
3:10PM	Reading Between the Lines: Geopolit Risks & Their Impact on Shipping & T	
3:30PM	Marine Insurance: Trends and Insights in a Disrupted World	Wylie-Crump Ltd Adam Parry-Wingfield
3:50PM	Q&A – Discussion Panel on 2025 Dry Bulk Outlook	

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### **Meet your Speakers**



#### David Loosley BIMCO | Secretary General & CEO

As Secretary General and CEO of BIMCO, David Loosley leads the BIMCO secretariat and speaks to BIMCO's high level positions on all the issues BIMCO deals with. David was appointed to the position in 2020. Previously, he was the Chief Executive of the Institute of Marine Engineering Science & Technology (IMarEST).



#### Morten Ingebrigtsen

Pacific Basin | Director of Asset Management

Morten Hay Ingebrigtsen is Director of Asset Management at Pacific Basin Shipping Limited.After earning a Master's in Business from the Norwegian Management School in 1986, he began his career with Wilhelmsen in Oslo. He joined Pacific Basin Shipping in 1989, working in Hong Kong, Malaysia throughout his tenure, and relocated to Germany in 1999.



#### Tony Brewster

Marine Petrobulk | President

Tony graduated from UBC in 1992. He started his career as a marine fuel trader with Marine Petrobulk in 1994, graduating to General Manager in 1996 and President in 2001. After 20 years as a partnership, Petrobulk became a fully owned Seaspan company in 2016.



#### Martin Swinyard

GrainsConnect Canada | Commercial Manager

Martin is a Commercial Manager at GrainsConnect Canada with 15 years of experience in the grain industry across Australia and Canada within the GrainCorp group. GrainsConnect is a joint venture between Zen-Noh Grain Corporation (USA/Japan) and GrainCorp (Australia), and operates four grain elevators in the prairies. It is also co-owns Fraser Grain Terminal equally with Parrish and Heimbecker.



#### Sean Baxter

Port of Vancouver | Acting Director of Marine Operations & Harbour Master

Sean has worked with the Port of Vancouver since 2011 in numerous operations roles. Currently as Acting Director, Marine Operations & Harbour Master, Sean's role is to help make the Port safe and efficient for all vessel sizes to navigate, to provide a secure port environment, and to help Canada meet its international and domestic trade goals.



#### **Corinne Smit**

Newmont Corp | Head of Sales and Marketing

Corinne Smit, a Certified Public Accountant, has two decades of senior experience in mining, specializing in strategy, export logistics and supply chain management, sales, budgeting and forecasting, risk management and hedging. Currently Head of Sales and Marketing at Newmont Corporation, she previously held senior roles at Nevada Copper, Nevsun Resources and Capstone Mining. Corinne began her career with PwC in Vancouver and Hong Kong.



#### Tim Wellman Sisecam Chemicals Resources LLC | Chartering Manager

A Massachusetts Maritime Academy graduate with a BS in International Maritime Business, Tim started his career as a boarding agent, before working as operations manager with John F Dillion and Co., Oldendorff Carriers, Norden and Norvic Shipping. In 2021, he moved to the cargo owner side as Export Logistics Manager with Sisecam Chemicals Resources LLC and is now Chartering Manager, handling about 1.25 million mt soda ash per annum.



#### Susana Germino Swire Bulk | Chief Sustainability and Energy Transition Officer

A Naval Engineer from Portugal, Susana started her career in Portuguese shipyards before joining Lloyd's Register. She then held various leadership roles before joining Swire Group where she worked for Steamships Shipping in Papua New Guinea, and as GM of Swire Bulk Logistics. In 2019, Susana became President Director and CEO of PT MBSS in Indonesia before becoming Chief Sustainability and Energy Transition Officer for Swire Shipping and Swire Bulk in Singapore in 2022.



#### William Boatwright Norden | Senior Partnerships Manager

William has been with Norden for 12 years, holding roles in chartering, business development, and climate solutions. Today, as Senior Partnerships Manager on the strategic commercial partnerships team, he helps clients achieve decarbonization goals, leveraging his expertise in sustainable shipping and strategic partnerships.



#### Cathrine Schmidt Norden | Senior Partnerships Manager

Cathrine, Senior Partnerships Manager at Norden, focuses on developing strategic commercial partnerships through collaboration and value creation. With 10 years at Norden, she has worked on and implemented big projects, which recently included implementing a key decarbonization project to reduce emissions. Her background and education are in business and leadership from Copenhagen Business School.



#### Punit Oza Institute of Chartered Shipbrokers | President

President and Fellow of the ICS, Punit is a lecturer at MPA Singapore, SMU, Nanyang Technological University and Nanyang/Copenhagen/-Bayes Business Schools. He is a BIMCO and ICS instructor, served as Executive Director of Singapore Chamber of Maritime Arbitration, and holds a Masters in Shipping, Trade & Finance (Bayes) and an LLB/Post Graduate Diploma in Maritime Law (University of London).



#### Adam Parry-Wingfield Wylie-Crump Ltd | Partrner, Marine Director

Adam began his marine insurance career on the Lloyd's of London trading floor in 1990, later moving to Canada in 1997. With prior experience in senior roles with Marsh and Willis, he joined Wylie-Crump in 2022 to develop the commercial marine practice. Adam specializes in insurance and risk advisory solutions for clients across the marine industry and broader supply chain. He became a partner of Wylie-Crump n 2023, is an Associate of the UK-based Chartered Insurance Institute and a Chartered Insurance Broker.