



MONDAY 14th APRIL 2014 – MORNING

INTRODUCTION TO SHIPPING

Time allowed – three hours

Answer any FIVE questions – all questions carry equal marks

Please read the questions carefully before answering

1. Describe **two** voyages of your choice, (a) **one** for a dry bulk vessel and (b) **one** for a tanker vessel. In addition use the world map provided to show the trading routes and main ports involved for both voyages.

2. Define and differentiate between the Profit and Loss Account and the Balance Sheet. Give **three** examples of Profit and Loss items and **three** examples of Balance Sheet items, with explanations in every case.

3. Discuss the functions of an original Bill of Lading and make a comparison with the Seawaybill. Is there an alternative to using these forms?

4. Market observers suggest that in the next few years, the USA could become one of the world's major suppliers of gas.
Should this happen, what effect will it have on the tanker shipping market?

5. A ship operator is concerned that the market for his bulk carriers is becoming limited and would like some expert advice before making a policy decision. What advice should he expect to receive from a Sale and Purchase broker?

6. Answer **both** parts of the question:
 - a) Explain the term cabotage.

 - b) Why should a country adopt this practice and what are the disadvantages if countries follow this policy?

PLEASE TURN OVER

7. Answer **both** parts of the question:

- a) Identify and describe in detail the factors which determine a country's comparative advantage.
- b) Give an example of each named factor and explain why it is important to that country's economy?

8. A Charter Party is sometimes described as evidence of a Stand Alone contract within which virtually all the intentions of the parties are set out.

What are the main differences between Voyage and Time Charter Party terms?